

## CLIENT SUCCESS STORY

# TURNING TO A TRUE PARTNER FOR HELP BEYOND IT



Founded as a single health plan in 1984, our client has established itself as a national leader in the healthcare services field. Today, they remain deeply committed to delivering results through innovative solutions for their stakeholders: state governments, members, providers, uninsured individuals and families, and other healthcare and commercial organizations.

## THE CHALLENGE

A Fortune 500 Medicaid managed care provider needed help staffing a wide range of open positions—from direct hire to contract, from IT to non-IT. With about 10 openings per month, they needed a partner that could react quickly to their needs and deliver results.

## THE PLAN

With a presence in 18 states, our client turned to Technology Partners to find the talent they needed to push initiatives across the finish line. With our proprietary matching technology, proactive sourcing, and thorough vetting we were able to react quickly, allowing the client to be as agile as they needed to be.

“Technology Partners goes beyond just the job description to truly understand what it is we’re looking for.”

## THE RESULTS

With IT needs ranging from ETL Developers to PeopleSoft and software development (.NET and Java), and non-IT needs such as Actuaries and HR, Technology Partners provided our client with people that fit not only the job requirements, but the culture requirements as well. Our candidates have proved to be a great fit as a vast majority of them have even converted to permanent employees.



To learn more about how we can help your company, visit [TechnologyPartners.net](https://www.technologypartners.net).