"FLAWLESS INTEGRATION WITH OUR PEOPLE AND CULTURE"

infoplus

Technology Partners®

32	17%	33%
Customer Enhancements	Savings in AWS Spend	Performance Increase

INTRO

Infoplus delivers cloud-based inventory and warehouse management software built for eCommerce and third-party logistics warehouses. Combining a full suite of scalable solutions and a customer-first mindset, Infoplus helps customers regain control of their operations.

Recently, it relied upon Technology Partners to regain control of a key software project. "We doubled our team's overall velocity thanks to Technology Partners' engineers," said Maureen Johnson, Infoplus director of product development.

THE MISSION

Convert monolithic stack into containerized, cloud-based environment

Install and backfill a team of expert software engineers

Execute business-critical initiatives on time and under budget

THE CHALLENGE

Infoplus found its product development efforts halting due to a major disruption in its software development team. Technology Partners helped install a new set of engineers, as well as a seasoned operational executive who had vision and experience leading a product rollout. Goals and direction of the project changed, which led to confusion and inefficiency.

"We call this type of engagement a project rescue, where a client calls us with significant project issues," said Matt Nicolls, practice director at Technology Partners. "We are proven experts in operational excellence in the software development space, and this allows us to install technical processes and resolve cultural issues within existing teams."

THE SOLUTION

Technology Partners helped move Infoplus into a cloud-native environment and ensured continuous compliance with modern code standards. The process was expedited via quick requirements building and an immediate grasp on Infoplus' project needs.

"The biggest value Technology has brought to the table has been flawless integration with our people and culture," Johnson said. "Getting contractors to fit into your culture can be a challenge. Technology Partners has this process down."

"THE BIGGEST VALUE TECHNOLOGY PARTNERS HAS BROUGHT TO THE TABLE HAS BEEN FLAWLESS INTEGRATION WITH OUR PEOPLE AND CULTURE."

- Maureen Johnson | **Director of Product Development**
Infoplus

THE RESULTS

Technology Partners' custom software development team executed a suite of sweeping changes to the Infoplus customer management platform, including:

– 5 Major Features

– 32 Important Customer Enhancements

– 17% Savings in AWS Spend

– 33% Performance Increase

There was a bonus to the work between Technology Partners and Infoplus, as well. In business since 1994, Technology Partners has a recruitment function that focuses on technical staffing for major enterprise clients across the country. With this comes a growing ecosystem of technology leaders and professionals spanning various industries.

This expansive network benefited Infoplus. Technology Partners quickly identified a chief operating officer candidate who was hired to lead the company's operations.

"That was a very beneficial hire for us," Johnson said. "Having a custom software partner that is also able to identify top-tier executive talent through their extensive network is a win-win."

REACH OUT TODAY!

Technology Partners®

ABOUT TECHNOLOGY PARTNERS

Together, we are improving our world. Customers prefer working with Technology Partners because of what we stand for and how we partner with them to improve their organization. Through talent and technology, we empower our clients by embracing their mission as our own. We drive lasting change in the world with a commitment to excellence and integrity in everything we do.

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Technology Partners®

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