

CLIENT SUCCESS STORY

## RAPID GROWTH LEADS TO GROWING IT STAFFING NEEDS

**Technology**  
**Partners**<sup>®</sup>  
Your Clear Choice in IT™

# Experiencing over 900% growth in just a few years, a pharmaceutical company needed a trustworthy staffing partner.

### The Challenge

A Fortune 100 pharmacy benefit management company was at the beginning of a period of time that would see the company grow by over 900%. Their demand for top IT talent was rapidly increasing, and at over 200 open positions a year, they **needed a partner they could trust** to send qualified, screened candidates to carry the load.

### The Plan

Using an **extensive network of IT professionals**, Technology Partners could let our client grow where they needed to grow—all over the country. By finding the right partner to locate top talent in Minneapolis, Orlando, New York, and elsewhere, they could focus on growing without dwelling on the growing pains.

### The Results

As a preferred partner out of 36 other vendors, Technology Partners was able to fill needs in skill areas like Project Managers, Java Developers, IT Architects, Technical Support, and Business Analysts all at a **cost savings because of our unique business model**.



**“Technology Partners’ people take ownership of issues and drive them to completion.”**

Client Executive  
Senior Manager of IT  
Client

**82% of Tech Execs**

are concerned about losing top performers

Find more success stories at [technologypartners.net/success](https://technologypartners.net/success) and see how you can utilize our decades of experience to give you added peace of mind. **Together is just better.**