

CLIENT SUCCESS STORY

TURNING TO A TRUE PARTNER FOR HELP BEYOND IT

**Technology
Partners**[®]
Your Clear Choice in IT™

A diverse project that satisfies all involved because of flexibility.

The Challenge

A Fortune 500 Medicaid managed care provider needed help staffing a wide range of open positions—from direct hire to contract, from IT to non-IT. With about 10 openings per month, they needed a partner that could **react quickly to their needs** and deliver results.

The Plan

With a presence in 18 states, our client turned to Technology Partners to find the talent they needed to push initiatives across the finish line. By prescreening all candidates, our client knows that **a resume with the Technology Partners logo is a resume they can trust**. And through proactive sourcing for typical needs, we are able to address needs right away in order to allow the client to be as agile as they need to be.

The Results

With IT needs ranging from ETL Developers to PeopleSoft and software development (.NET and Java), and non-IT needs such as Actuaries and HR, Technology Partners provides our client with people that fit not only the job requirements, but the culture requirements as well. Our candidates have fit so well, in fact, a **vast majority of them have been converted** into full-time employees. And we celebrate that aspect of our partnership!



“Technology Partners goes beyond just the job description to truly understand what it is we’re looking for.”

Client Hiring Manger
Client

49% of IT Professionals
exaggerate on their resumes

Find more success stories at technologypartners.net/success and see how you can utilize our decades of experience to give you added peace of mind. **Together is just better.**