CLIENT SUCCESS STORY

RAPID GROWTH LEADS TO GROWING IT STAFFING NEEDS



Headquartered in St. Louis, our client provides integrated pharmacy benefit management services, including network-pharmacy claims processing, home delivery pharmacy care, specialty pharmacy care, specialty benefit management, benefit-design consultation, drug utilization review, formulary management and medical and drug data analysis services. They also distribute a full range of biopharmaceutical products and provides extensive cost-management and patient-care services.

THE CHALLENGE

Our client, a Fortune 100 pharmacy benefit management company, was at the beginning of a period of time that would see the company grow by over 900%. Their demand for top IT talent was rapidly increasing, and at over 200 open positions a year, they needed a partner they could trust to send qualified, screened candidates.

"Technology Partners' people take ownership of issues and drive them to completion."

-Client Executive Senior Manager, Information Technology

THE PLAN

Using an extensive network of IT professionals, Technology Partners could let our client grow where they needed to grow-all over the country. By finding the right partner to locate top talent in Minnesota, Florida, New York, and elsewhere, they could focus on growing without the growing pains.

THE RESULTS

As a preferred partner out of 36 other vendors, Technology Partners filled needs in skill areas like Project Managers, Java Developers, IT Architects, Technical Support, and Business Analysts all at a cost savings because of our unique business model.

